

Managed Services

Secure, Scalable Solutions for Cloud, Security, and Operations

batoi.com/managed



Industry Statistics

The latest trends in cloud adoption, digital transformation, and cybersecurity to understand why managed services are crucial for modern businesses.



96% of companies express concerns about the security of their cloud infrastructure, and cloud security spending is expected to exceed **\$7** billion in 2024.



Businesses that automate workflows experience a **15**% increase in productivity and a **12-15**% improvement in sales conversion rates.

Batoi Managed Services provide comprehensive solutions tailored to your business. Our mission is to ensure your business runs efficiently, securely, and with the flexibility to scale.



Our Managed Services Stack

Batoi Managed Services provides end-to-end digital solutions that help businesses navigate complex technological landscapes. We offer a unified approach to cloud management, security, business operations, and digital commerce.



Cloud and Infrastructure Management

Scalable cloud solutions, real-time monitoring, and Al-driven cost optimization.



Business Operations and Collaboration

Integrated project management, communication, and asset tracking.



Security and Compliance Management

Comprehensive security assessments, real-time threat monitoring, and regulatory compliance.



Web and Digital Commerce Management

Build, manage, and optimize your digital platforms.



Consulting Services by Batoi

Expert Consulting in DevSecOps, Cybersecurity, and Compliance.

We provide strategic consulting to help you:

Implement **DevSecOps** to secure your software development lifecycle.

Achieve industry-specific compliance, including **HIPAA**, **GDPR**, and **PCI-DSS**.

Protect your data and infrastructure with comprehensive **cybersecurity audits**.

Reduce operational costs and environmental impact with **green computing strategies**.



Why Choose Batoi Managed Services?

Experience the benefits of a unified, end-to-end managed service platform.

- Integrated Solutions: Our services are powered by industry-leading tools, providing a seamless experience from cloud optimization to e-commerce management.
- Real-time Monitoring: Stay ahead of potential issues with real-time alerts and monitoring using Batoi Insight, ensuring continuous uptime and performance.
- Data-Driven Insights: Make informed decisions with actionable insights from Batoi Insight, which offers risk assessments, compliance tracking, and performance analysis.
- End-to-End Support: From initial setup to ongoing management, Batoi Managed Services provides comprehensive support for your business operations.



Key Benefits

Experience the benefits of a unified, end-to-end managed service platform.



99.9% Uptime Guarantee

Ensure continuous availability for your critical systems.



Regulatory Compliance

Automated compliance tracking to meet industry standards such as HIPAA and GDPR.



25% Cost Savings

Achieve significant reductions in cloud and operational costs through optimization.



Improved Productivity

Integrated tools to streamline workflows, reduce manual tasks, and enhance collaboration.



Industries We Serve

Empowering healthcare, finance, retail, and more to thrive in the digital age.



Healthcare and Life Sciences

Ensure HIPAA compliance and protect sensitive data with real-time monitoring and risk management.



Finance and Banking

Manage your cloud infrastructure securely while meeting PCI-DSS compliance standards.



Retail and E-commerce

Build and manage your online store with performance monitoring, SEO, and customer engagement tools.



Education and Public Sector

Leverage cloud solutions, collaboration tools, and security measures tailored for educational and government institutions.



Success Stories

Read how Batoi's managed services have helped businesses transform their digital infrastructure, improve operational efficiency, and strengthen security.

- <u>Batoi RAD Enables Streamlined Document</u>
 <u>Review for Collaborative Projects</u>
- Accelerating Job Portal Deployment for a US County's Economic Development Authority
- Helped Increase ~20% Sales by Streamlining the E-commerce Process

More at <u>batoi.com/casestudies</u>





Managed Service Plans

Package	Basic	Standard	Enterprise
Services	Core cloud infrastructure management.	Advanced cloud management with cost optimization via Batoi Insight.	Comprehensive cloud management, including hybrid and multi-cloud environments.
	Basic real-time monitoring with Batoi Insight.	Full security monitoring, quarterly compliance audits (HIPAA, GDPR), and basic SEO services.	Continuous real-time security monitoring and compliance automation.
	Basic project management and communication tools (Batoi Loop and Batoi Bridge).	E-commerce platform management with Batoi Spark.	Custom development and integration with third-party systems (ERP, CRM).
		Access to advanced project and asset management tools (Batoi Ledger and Batoi Loop).	Dedicated support team with 24/7 priority service.
Ideal For	Small businesses and startups looking to manage their cloud infrastructure without heavy customization.	SMEs needing secure cloud management, basic compliance, and e-commerce management.	Large enterprises with complex infrastructure and regulatory requirements (e.g., healthcare, finance)

Customization Add-Ons (Optional)

- Cloud Migration
- Vulnerability Assessment & Penetration Testing (VAPT)
- Compliance Audits (HIPAA, GDPR)



Ready to Transform Your Business?





