



Technology Partnership Program

Unlock Growth: APIs, Dev Kits, and Co-Selling for Startups to Established Enterprises in Digital Tech

batoi.com/partners/technology



Introduction to Technology Partnership

What is the Batoi Technology Partnership Program?



A program designed for companies with complementary technology offerings.



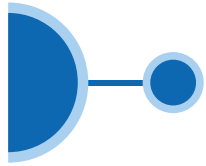
Focused on seamless integration, co-selling, and expanding market reach.



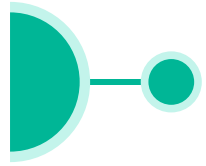
Provides access to Batoi's cloud services, APIs, developer kits, and technical resources.

Why Partner in Technology with Batoi?

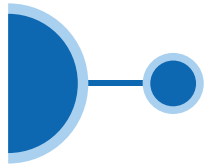
Unleash Your Potential: Expanding Technological Capabilities for Enhanced Productivity and Innovation



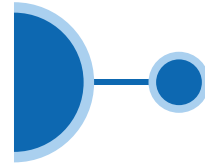
Access to Batoi's APIs, developer kits, and developer support.



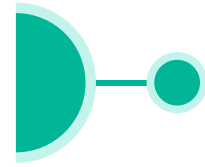
Co-marketing and co-selling opportunities to enhance visibility.



Competitive revenue-sharing models with milestone-based bonuses.



Dedicated technical enablement and account management support.



Partner performance tracking and support for growth.

Partnership Tiers

Tailored Partnership Tiers for Every Stage of Your Business Journey

Silver

- ✔ Basic integration and directory listing.
- ✔ Suitable for startups and small businesses.

Gold

- ✔ Access to co-selling opportunities, enhanced support, and joint marketing.
- ✔ Designed for mid-sized companies looking for growth.

Platinum

- ✔ Strategic collaboration with premium directory placement and marketing support.
- ✔ Best suited for established enterprises seeking extensive visibility and growth.

Key Benefits of the Program

What You'll Gain as a Technology Partner: A Comprehensive Set of Benefits and Opportunities



Revenue Sharing

Up to 15% revenue-sharing, with co-sell bonuses.



Integration Tools

Full access to APIs and developer kits for seamless integration.



Co-Marketing Activities

Joint campaigns, events, and webinars.



Enhanced Exposure

Premium placement in Batoï's partner directory and marketing channels.



Ongoing Support

Dedicated account managers and technical resources for a smooth partnership experience.

Success Stories

Proven Technology Partnerships: Transforming Industries and Empowering Businesses



MassMutual & BCube Analytics

Implemented streamlined document review using Batoi RAD. The outcome is reduced manual effort, improved accuracy, and faster turnaround times.

[Read More.](#)



IPEGlobal

Developed GIS-based analytics dashboards integrating multiple ERP systems. The outcome saved 40% of development effort and improved decision-making.

[Read More.](#)

How to Join the Program

A Step-by-Step Guide to Becoming a Technology Partner

1

Apply online through the Batoi Partner Portal.

2

Review and initial meeting with Batoi's partnership team.

3

Finalize the partnership agreement and start the onboarding process.

4

Access Batoi's platforms, tools, and integration resources.

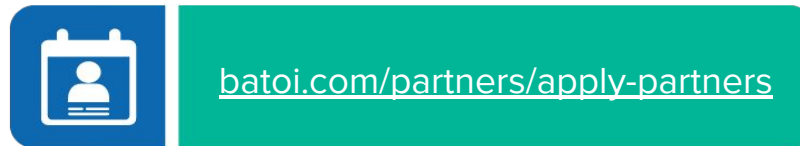
Ready to Partner with Batoi?

Let's Drive Technological Innovation Together. Maximize your technological capabilities through strategic collaboration.

Contact our partnership team at:



or apply today at:



Gain visibility, technical support, and market reach with Batoi.