Innovation Partnership Program

Fostering Education, Innovation, and Entrepreneurship - For Educational Institutions, Incubators, and Accelerators

batoi.com/partners/innovation

Introduction to Innovation Partnership

What is the Batoi Innovation Partnership Program?

A program designed for educational institutions, incubators, and accelerators.

Focuses on innovation, skill development, and collaboration.

Provides access to Batoi's platforms, tools, and mentorship opportunities.

What the Program Offers

Batoi Innovation Partnership Program: Fostering Collaboration and Driving Technological Advancements

Access to Batoi Lab
Set up a Batoi Lab on your campus, giving students hands-on experience with cutting-edge technologies like cloud computing, AI, and cybersecurity. Receive ongoing updates to keep the lab current.

Subsidized Product Licenses
Access discounted licenses for Batoi products like RAD and Insight to support learning and research, allowing students and educators to work with industry-standard tools.

Exclusive Training and Certifications
Access exclusive training programs and certifications, plus workshops and events, that prepare students and faculty for key roles in the digital economy.

Joint Research and Development
Collaborate on joint R&D projects with Batoi, co-innovating new digital solutions and contributing to publications, white papers, and case studies.

Innovation Competitions and Grants
Join Batoi's innovation competitions and apply for special grants to support research and projects that align with Batoi's vision for digital innovation.

Why Partner in Innovation with Batoi?

Unlock Opportunities for Growth and Innovation: Exploring New Frontiers in Business and Technology

For Academic Institutions

- **Enhance Learning:** Empower students with real-world experience using digital technologies that are shaping the future of industries.

- **Foster Innovation:** Encourage research and innovation in emerging technologies such as AI, cybersecurity, and blockchain with access to cutting-edge tools.

- **Faculty Development:** Provide faculty with continuous development opportunities through certifications, training, and access to the latest technologies.

For Incubation Centers

- **Product Development:** Help startups and incubated companies build, test, and deploy digital products using Batoi's cloud platform and AI tools.

- **Mentorship and Guidance:** Receive mentorship from Batoi experts in areas like DevSecOps, cloud, AI, and digital transformation.

- **Access to Grants and Competitions:** Leverage Batoi's resources to support early-stage companies with funding and innovation competitions.

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Partnership Tiers

Tailored Partnership Tiers for Institutions, Incubation Centers and Accelerators

Silver

- Basic access to Batoi's tools and platforms.
- Limited mentorship and participation in workshops.

Gold

- Full access to selected tools and moderate mentorship.
- Eligibility for innovation competitions and collaboration opportunities.

Platinum

- Full access to all tools, joint R&D projects, and exclusive industry visibility.
- Personalized mentorship and full participation in Batoi's innovation events.

Success Stories

Cloud Computing for SMEs

Collaborated with students and researchers from IIT Kharagpur and XIMB on cloud-based business models for SMEs. The outcome is the development of new product ideas and the publication of research in leading journals.

Case Study 1

Quantum Weak Measurement Devices

Partnered with researchers in IISER Kolkata and SOA to develop prototypes for quantum sensing devices. Advanced sensing technology is now under development.
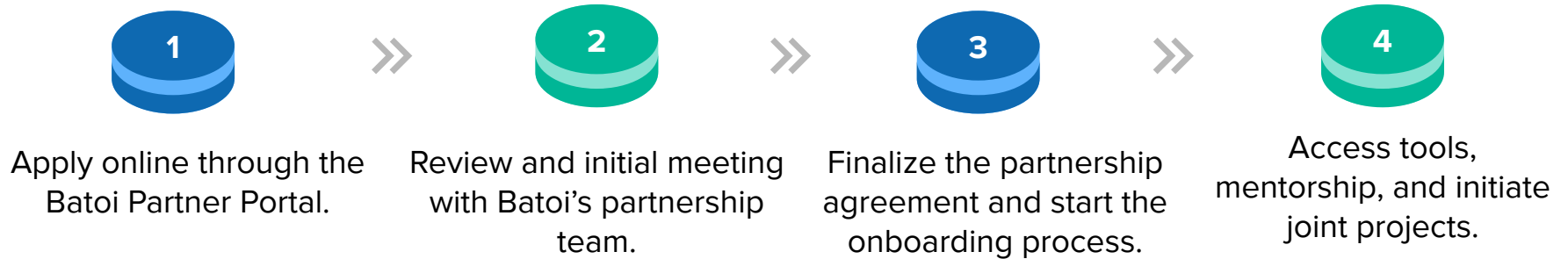
Case Study 2

The blockchain-based KYC management project at Qubic Labs—the PoC—could be completed in record time using Batoi RAD.

Case Study 3

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How to Join the Program

Becoming an Innovation Partner and Driving Growth Through Collaboration

1 » **2** » **3** » **4**

Apply online through the Batoi Partner Portal.

Review and initial meeting with Batoi's partnership team.

Finalize the partnership agreement and start the onboarding process.

Access tools, mentorship, and initiate joint projects.
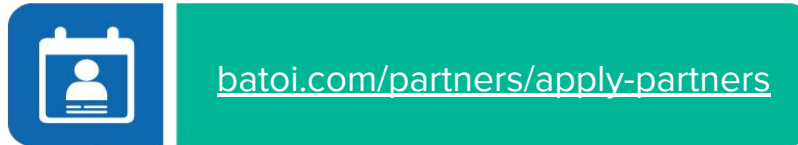
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Ready to Foster Innovation with Batoi?

Partner with Us to Drive Innovation.

Unlock Opportunities for Skill Development, Research, and Innovation.

Contact our partnership team at:

partnership@batoi.com

or apply today at:

batoi.com/partners/apply-partners

Gain access to tools, mentorship, and joint R&D projects with Batoi.

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