



# Batoi Announces the Launch of Its CRM Solution - Batoi Space

**Bhubaneswar, India – January 01, 2015**—Batoi, a leading software development automation company, is delighted to announce the launch of **Batoi Space** - a modern CRM for SMEs and Startups. Batoi Space enables organizations to run their business with tools for managing sales, projects, support tickets, inventories, e-commerce storefronts, procurement, timesheets, and payroll.

## Key Features of Batoi Space

- **Track Marketing Campaigns:** Keep track of your marketing efforts. Monitor performance and make improvements to boost your marketing success.
- **Sales and Billing:** Manage all your sales activities and billing processes in one place. Track orders, generate invoices, and ensure accurate billing.
- **Project Management:** Manage your projects efficiently. Track tasks, deadlines, and progress to ensure timely project completion.
- **Procurements and Vendors:** Manage your purchasing needs and relationships with suppliers efficiently. Track orders and deliveries.
- **Inventories and Assets:** Manage your inventory and assets efficiently. Keep track of your stocks to avoid shortage or overstock.
- **E-commerce and PoS:** Run your online store and point-of-sale systems seamlessly. Manage products and handle sales transactions efficiently.
- **Tasks, Issues, and Schedules:** Manage your tasks, track issues, manage schedules effectively and stay organized.
- **Timesheet and Payroll:** Easily track employee work hours and manage payroll efficiently.
- **Reports and Visualization:** Generate detailed reports and visualize your data to get insights into your business performance and make informed decisions.

In addition to these features, you get access to an intuitive and customizable dashboard to personalize it and display the information you need the most. You can manage different units of your business separately and have the option to choose the fiscal year that best fits your accounting period. You can integrate other third-party applications with Batoi Space for seamless data flow. You can also provide your customers and vendors access to their respective portals to interact with your system and keep track of all the activities within your system by receiving alerts and notifications on important events and staying up-to-date.

## Get Started with Batoi Space

To learn more and to explore the solution and its features, visit the [Batoi Space](#) page.



## About Batoi

Batoi is a software development automation company. The Batoi RAD Platform revolutionizes software engineering by automating development, deployment, telemetry, and workflow management processes. Our comprehensive managed services, enhanced by AI, cover application development, DevSecOps, VAPT, cloud cost optimization, scaling, migration, and security compliance. We empower businesses with robust digital transformation solutions, web portal development, and e-commerce implementation, ensuring seamless integration and enhanced performance.

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