Optima

Manage and Optimize Cloud Cost, Performance and Security

batoi.com/platform/apps/optima

Brief Overview of Batoi Optima

Manage and optimize your cloud costs across AWS, GCP, Azure, and OCI. Manage and Optimize Performance and Security of your infrastructure and applications.

The Problem

Gartner

By 2025, 80% of enterprises will overshoot their cloud budgets due to a lack of cost optimization.

flexera

30% of cloud spending is wasted due to inefficiencies.

Pain Points:

- Lack of visibility into cloud expenditures.
- Difficulty in managing multi-cloud environments.
- Over-provisioning and underutilization of resources.
- Complex billing and cost management.

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The Solution - Batoi Optima

Real-time monitoring and
actionable insights.

Unified platform for multi-cloud
cost management.

Optimization recommendations
and automation.

Key Features

Multi-Cloud Support
Integration with AWS, GCP, Azure, and OCI.

Real-Time Cost Monitoring
Track cloud spending in real time.

Historical Cost Analysis
Analyze historical data to identify trends.

Optimization Recommendations
Suggestions for resource right-sizing and cost-saving plans.

Performance Monitoring
Monitor performance metrics alongside costs.

Security and Compliance
Ensure adherence to best practices.

Customizable Reporting and Dashboards
Create and export reports.

User Management and Access Control
Role-based access for users.

API Access
Integrate with existing tools.

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Comparison with Competitors

Competitors

01 CloudHealth by VMware: Comprehensive cost management but complex setup.

02 AWS Cost Explorer: AWS-specific with limited multi-cloud capabilities.

03 Azure Cost Management: Azure-specific, lacks cross-cloud visibility.

04 Google Cloud Cost Management: Limited to GCP, not robust for multi-cloud.

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01 Multi-cloud support.

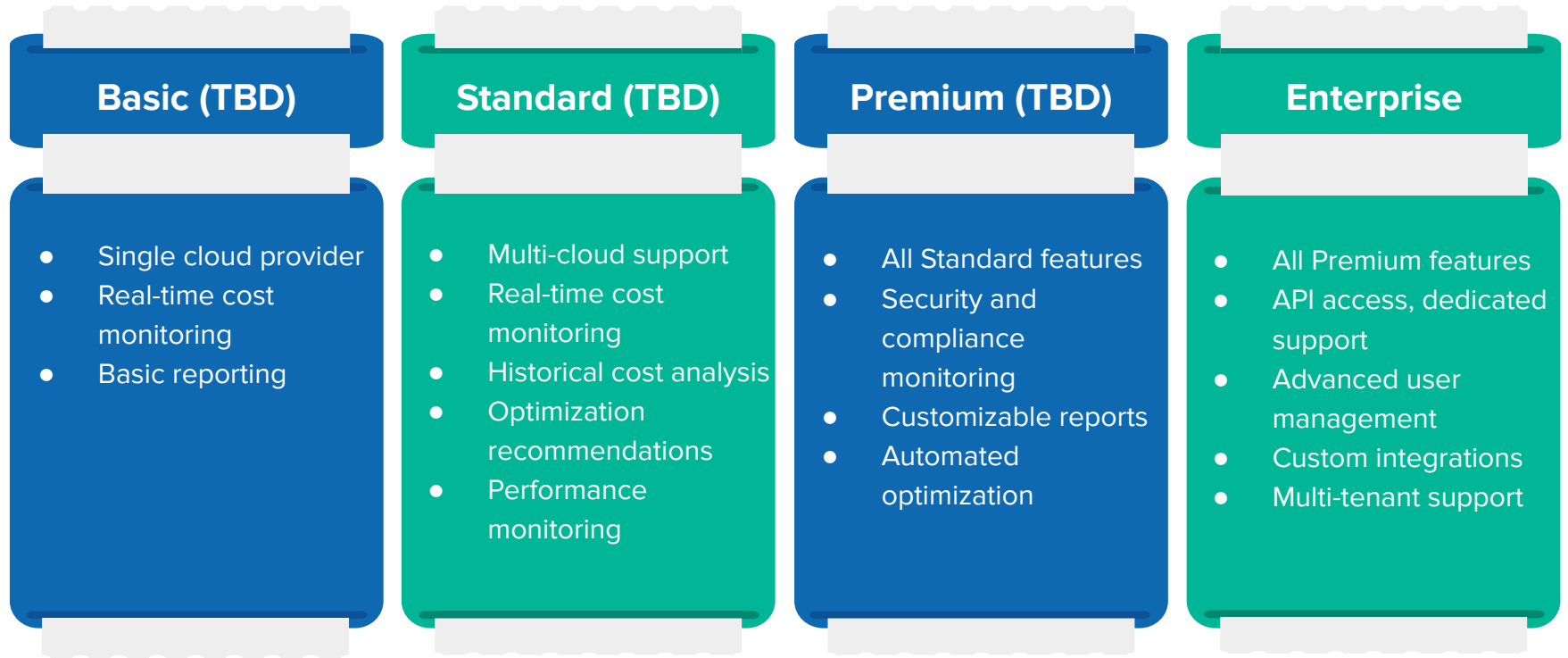**02** User-friendly interface.

03 Comprehensive optimization features.

04 Competitive pricing.

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Subscription Plans and Pricing

Basic (TBD)

- Single cloud provider
- Real-time cost monitoring
- Basic reporting

Standard (TBD)

- Multi-cloud support
- Real-time cost monitoring
- Historical cost analysis
- Optimization recommendations
- Performance monitoring

Premium (TBD)

- All Standard features
- Security and compliance monitoring
- Customizable reports
- Automated optimization

Enterprise

- All Premium features
- API access, dedicated support
- Advanced user management
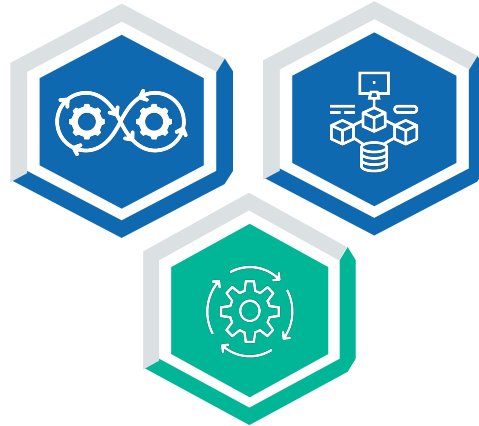- Custom integrations
- Multi-tenant support

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Extend Batoi Optima with Managed Services

Reduced operational costs, enhanced security posture, and improved resource utilization.

DevSecOps

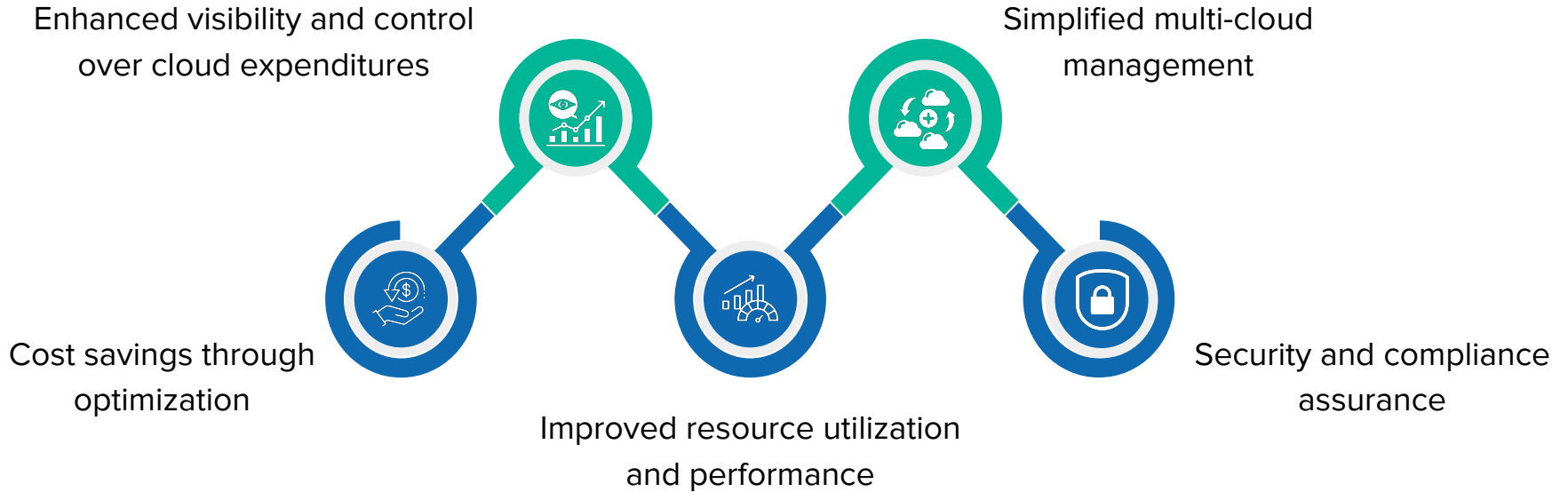Integrate cloud cost optimization with security and compliance checks.

Platform Engineering

Use optimization insights to enhance platform performance and efficiency.

IT Operations

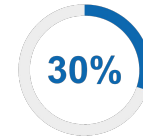Automate cost-saving measures and monitor cloud usage effectively.

Why Choose Batoi Optima?

Enhanced visibility and control over cloud expenditures

Simplified multi-cloud management

Cost savings through optimization

Improved resource utilization and performance

Security and compliance assurance

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Case Study

25%

A mid-sized enterprise reduced its cloud costs by 25% within three months using Batoi Optima.

30%

A global company achieved 30% cost savings and improved performance across AWS, Azure, and GCP.

Next Steps

Learn more about Batoi and its products, services and solutions by visiting www.batoi.com, or

Schedule a Demo or Requirement Discovery Meeting

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